

Q1
2019

VAUGHAN NELSON SMALL CAP VALUE PORTFOLIO FACT SHEET



Performance (%)

	YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Since 12/31/99
Portfolio (Gross)	15.3	1.5	9.1	7.2	11.3	15.4	13.9
Portfolio (Net)	15.0	0.4	8.0	6.2	10.2	14.2	12.8
Russell 2000® Value Index	11.9	0.2	10.9	5.6	9.6	14.1	9.3

All periods longer than 12 months are annualized. See disclosures on last page.

Manager Commentary

During the first quarter of 2019, equity markets recovered from the steep sell off experienced in the prior quarter. The S&P 500 and Russell 2000 Value appreciated 13.7% and 11.9%, respectively. Despite this strong performance equity markets have not fully recovered the losses experienced since the end of the third quarter of 2018.

The powerful rally was triggered by global central banks acknowledgement of tightening liquidity conditions and an increase in monetary stimulus by China. Markets are hopeful that 2019 will be a replay of 2016 with China's credit stimulus leading to a broad global recovery in economic growth. In 2016, the global economy was recovering from a broad industrial/energy recession at the time China implemented powerful credit stimulus supercharging the recovery. In 2019, China stimulus is much narrower and is focused on maintaining liquidity within the formal banking system as the shadow banking system continues to contract. Therefore, we expect little more than stabilization in China's economic growth versus a broad reacceleration.

We continue to expect only a modest resolution to tariff/trade negotiations with China and other countries. It is important to note that the global slowdown began prior to the implementation of tariffs and trade negotiations and therefore we do not expect a resolution to result in a sustainable increase in economic growth. Global trade as a percentage of global GDP peaked in 2014 and will remain in a secular decline over the medium term.

Although portions of Europe are in a recession, the U.S. is still in an environment of slowing economic growth, but not a recessionary environment. On the U.S. economic front first quarter GDP looks to be tracking somewhere in the 1.5% area. Our base case for full year 2019 is for GDP to slow from 2018's 2.9% pace to approximately 2.0%. However, if economic growth deteriorates further the U.S. economy could become vulnerable to a recession.

A reacceleration in economic growth is necessary to reach 2019 earnings estimates for the broad market averages. First quarter earnings growth is expected to be negative sequentially before beginning to recover with a sharp year over year increase in the second half of 2019. Unfortunately, the leading indicators we track continue to show slowing industrial activity not just overseas, but also in the U.S. The slowdown is now spreading to the services sector, which will likely cause a softening in employment activity and a reduction in inflationary pressures. Unless these leading indicators improve during the second quarter, 2019 earnings estimates will need to be reduced. In the near-term, economic activity will likely continue to slow, which will further pressure margins and ultimately earnings growth. Equity valuations have risen materially in Q1 2019 as markets recovered, and we expect equity markets to remain volatile until the economic slowdown has bottomed and we return to an environment of sustainable economic growth.

As a result of buys and sells and market action our weightings in Financials, Healthcare, REITs, and Consumer Staples increased during the quarter. The portfolio's weighting in Information Technology, Industrials, Consumer Discretionary, and Materials declined during the quarter.

During the quarter, the portfolio experienced positive absolute performance and outperformed the Russell 2000 Value index. Stock selection was positive in all sectors except Materials and REITs. The largest detractors from performance were the material underweight in the REITs sector and cash.

The portfolio continues to be underweighted the traditional defensive sectors such as Consumer Staples, REITs, and Utilities while also underweight the more cyclical areas of the benchmark. As such, we continue to experience better support in broad market sell-offs but remain economically exposed should economic growth continue.

"Investing is about offsetting future obligations, not just having market exposure."

VAUGHAN NELSON SMALL CAP VALUE PORTFOLIO - 1Q19

Model Portfolio Attribution (Gross Returns)

S&P GICS SECTOR	Portfolio			Russell 2000® Value			Variation			Attribution Analysis		
	Avg Wt	Tot Ret	Contrib To Ret	Avg Wt	Tot Ret	Contrib To Ret	Avg Wt	Tot Ret	Contrib To Ret	Allocation Effect	Selection + Interaction	Total Effect
Communication Services	3.68	34.73	1.09	3.14	14.25	0.44	0.54	20.48	0.66	0.03	0.64	0.67
Consumer Discretionary	5.87	12.41	0.78	9.25	8.52	0.86	-3.38	3.89	-0.08	0.12	0.16	0.28
Consumer Staples	1.62	22.74	0.35	2.60	7.90	0.22	-0.98	14.84	0.13	0.06	0.24	0.30
Energy	3.54	36.21	1.08	5.64	18.73	1.04	-2.11	17.47	0.04	-0.16	0.52	0.36
Financials	29.23	9.88	2.94	29.21	8.06	2.49	0.03	1.81	0.45	0.03	0.51	0.53
Health Care	7.61	9.77	0.72	4.31	9.10	0.42	3.29	0.66	0.30	-0.04	-0.01	-0.05
Industrials	14.79	12.62	2.15	11.32	10.57	1.19	3.47	2.05	0.96	0.02	0.31	0.33
Information Technology	17.04	29.67	4.81	11.14	19.38	1.97	5.91	10.30	2.84	0.32	1.50	1.82
Materials	2.49	7.79	0.32	4.12	16.51	0.65	-1.63	-8.72	-0.33	-0.01	-0.18	-0.19
Miscellaneous	2.61	4.81	0.25	--	--	--	2.61	4.81	0.25	0.01	--	0.01
Real Estate	3.40	14.77	0.42	11.79	17.10	1.94	-8.39	-2.33	-1.52	-0.34	-0.05	-0.39
Utilities	4.22	9.95	0.40	6.90	10.56	0.68	-2.68	-0.61	-0.28	0.08	-0.00	0.08
[Cash]	3.93	0.00	0.00	--	--	--	3.93	0.00	0.00	-0.45	--	-0.45
Total	100.00	15.32	15.32	100.00	11.94	11.94	--	3.38	3.38	-0.24	3.62	3.38

The above information is intended to provide a summary of how Vaughan Nelson's strategy model performed over the referenced period. Client-specific portfolios may differ meaningfully from this summary due to client-directed portfolio constraints that may include, but are not limited to, tax considerations, socially responsible restrictions and sector/position limitations. See additional disclosures on last page.

Portfolio Characteristics

	Portfolio	Russell 2000® Value Index
No. of Holdings	74	1,366
Wtd. Avg. Mkt. Cap (\$B)	3.4	2.1
Price/Book	2.3	1.4
Est. 3-5 Yr. EPS Growth	11.2	10.1
P/E NTM	14.6	13.4
ROA (%)	6.4	3.0
ROE (%)	13.3	6.1
Dividend Yield (%)	1.6	2.2
Beta*	0.86	1.00
Sharpe Ratio*	0.45	0.31
Information Ratio*	0.32	N/A
R-Squared*	0.90	1.00
Standard Deviation*	14.31%	15.68%

* Annualized 5-year ending 3/31/19 vs. Russell 2000® Value.

Top Ten Holdings¹

	% of Total Portfolio*
CACI International Class A	2.82
Brink's	2.73
Nexstar Media Group Class A	2.52
Booz Allen Hamilton Class A	2.43
LPL Financial	2.39
Southwest Gas	2.39
Spire	2.16
Brown & Brown	2.15
TEGNA	2.03
Brady Corp Class A	1.98

* Excludes 6.00% cash.

¹ This information is provided as supplemental to the GIPS compliant presentation.

Additions to Portfolio

	Category
Versum	UG
Cabot Microelectronics	UG
Community Healthcare	UA
Mercury General	UG
Physicians Realty	UA
Rambus	UA
Webster Financial	UG
Emergent BioSolutions	UG

Key

UG - undervalued growth
 UA - undervalued asset
 UD - undervalued dividend

Deletions from Portfolio

	Rationale
Diodes	BO
Integrated Device Technology	A
Luxoft	A
Multi-Color	F
LogMeIn	F
KAR Auction Services	V
Natus Medical	F
Presidio	BO
AAR	BO
Chemical Financial	BO
Pacific Premier Bancorp	BO
REV Group	F
US Xpress	BO
Venator Materials	BO

Key

V - valuation reached
 A - acquisition
 MC - market cap
 F - fundamental
 BO - better opportunity

VAUGHAN NELSON SMALL CAP VALUE PORTFOLIO - 1Q19

Portfolio Sector Weightings (%)^{* 1}

	Portfolio	Russell 2000® Value Index
Financials	29.4	28.6
Technology	18.7	11.5
Industrials	14.5	11.3
Health Care	9.0	4.3
Consumer Discretionary	5.9	9.1
Real Estate	5.0	12.2
Communication Services	4.5	3.2
Utilities	4.6	7.3
Energy	4.4	5.8
Materials	2.1	4.1
Staples	1.9	2.6

* Excludes 6.00% cash.

¹ This information is provided as supplemental to the GIPS® compliant presentation.

Vaughan Nelson Equity Team - Small Cap Value



Chris D. Wallis, CFA, CPA

CEO and CIO, Lead Senior Portfolio Manager

Began his financial and investment career in 1991; joined Vaughan Nelson in 1999; MBA, Harvard Business School; BBA, Baylor University



Stephen Davis, CFA

Portfolio Manager

Began his investment career in 2005; joined Vaughan Nelson in 2010; B.A., Rice University, *cum laude*

ANALYST TEAM



Benjamin Carrier

Equity Analyst

Began financial and investment career in 2014; joined Vaughan Nelson in 2016; BBA, Baylor University, 2014, *cum laude*



Keith Cioci

Equity Analyst

Began investment career in 2009; joined Vaughan Nelson in 2018; MPA, BBA, University of Texas, 2008



James Eisenman, CFA, CPA

Vice President - Equity Investments

Began financial and investment career in 2002; joined Vaughan Nelson in 2005; BBA, Ohio State University, 2002; Masters in Accounting, Ohio State University, 2002



Tyler Fry, CFA

Equity Analyst

Began investment career in 2014; joined Vaughan Nelson in 2016; BBA, Southern Methodist University, 2014 BS, Southern Methodist University, 2014



Adam Rich, CFA

Equity Analyst

Began investment career in 2010; joined Vaughan Nelson in 2016; BS, Brigham Young University, 2010

About Vaughan Nelson

Vaughan Nelson Investment Management specializes in value equity investing with a focus on a targeted return. The firm employs a bottom-up, fundamental research process that seeks to capitalize on information and liquidity inefficiencies in the equity universe. The firm's long-term, consistent investment approach draws on its in-depth research capabilities.

- Headquarters: Houston, Texas
- Founded: 1970
- Firm Assets: \$12.1 Billion^{*}
- 44 employees
- 15 Investment Team Professionals
- 7 CFAs, 2 PhDs

^{*} Number includes assets where Vaughan Nelson Investment Management does not have full unconditional trading authority. The assets consist of model portfolio relationships with third party platforms and totaled \$1.5 billion as of March 31, 2019.

Vaughan Nelson Small Capitalization Value Portfolio Composite Returns (12/31/99 - 3/31/19)

Year	Composite (Gross)	Composite (Net)	Benchmark	Number of Portfolios	Dispersion at End-of-Period (Std Dev)	Composite Assets at End-of-Period (\$MM-USD)	Total Firm Assets (ex. model assets) (\$MM-USD)	Entity Assets** (\$MM-USD)	Std Dev. Composite (3-Yr Annlzd)	Std Dev. Benchmark (3-Yr Annlzd)
YTD 2019	15.30%	15.02%	11.93%	78	N/A	3,188	10,567	12,088	14.50%	15.89%
2018	-13.59%	-14.47%	-12.86%	87	0.38%	2,663	10,078	11,425	14.15%	15.76%
2017	7.77%	6.71%	7.84%	101	0.21%	3,780	11,675	13,172	12.78%	13.97%
2016	21.37%	20.18%	31.74%	109	0.86%	3,944	11,572	12,912	13.69%	15.50%
2015	0.99%	-0.01%	-7.47%	102	0.18%	3,135	11,316	12,469	12.12%	13.46%
2014	10.12%	9.02%	4.22%	95	0.16%	3,783	9,943	11,057	10.76%	12.79%
2013	40.39%	39.02%	34.52%	100	0.36%	3,933	9,243	10,258	14.48%	15.82%
2012	16.26%	15.16%	18.05%	96	0.28%	2,902	7,273	8,071	17.60%	19.89%
2011	-2.54%	-3.48%	-5.50%	102	0.19%	2,801	6,876	7,667	20.89%	26.05%
2010	25.20%	23.97%	24.50%	111	0.31%	3,133	7,050	7,965	22.91%	28.37%
2009	30.36%	29.09%	20.58%	93	0.66%	2,491	6,757	7,690	20.31%	25.62%
2008	-21.57%	-22.37%	-28.92%	95	0.52%	1,711	5,761	6,642	16.69%	19.14%
2007	7.31%	6.25%	-9.78%	109	0.29	1,840	6,637	8,176	10.68%	12.59%
2006	20.00%	18.82%	23.48%	35	0.47	580	5,218	6,711	11.26%	12.33%
2005	11.81%	10.71%	4.71%	23	0.31	234	4,120	4,688	14.60%	14.09%
2004	20.11%	18.93%	22.25%	12	0.12	73	3,446	3,617	18.12%	17.51%
2003	53.27%	51.79%	46.03%	9	0.29	61	3,246	3,274	19.57%	18.42%
2002	-6.80%	-7.74%	-11.43%	*	N/A	7	3,470	3,471	20.42%	17.39%
2001	5.93%	4.99%	14.03%	*	N/A	8	N/A	4,247	18.37%	14.65%
2000	57.55%	56.65%	22.83%	*	N/A	7	N/A	3,955	19.81%	16.61%

* Indicates less than five accounts.

** Number includes assets where Vaughan Nelson Investment Management does not have full unconditional trading authority. The assets consist of model portfolio relationships with third party platforms and totaled \$1.5 billion as of March 31, 2019. This information is supplemental to the Small Cap Value compliant presentation.

Notes and Disclosures

NOTES

COMPOSITE DESCRIPTION. This composite is comprised of all fee paying, discretionary Small Capitalization Value portfolios in excess of \$1 million under management. Small Capitalization is defined as a company within the market capitalization range of Russell 2000® Value Index. The benchmark is the Russell 2000® Value Index. The Russell 2000® Value Index measures the performance of small-cap value segment of the U.S. equity universe. It includes those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values. The Russell 2000® Value Index is constructed to provide a comprehensive and unbiased barometer for the small-cap value segment. The Index is completely reconstituted annually to ensure larger stocks do not distort the performance and characteristics of the true small-cap opportunity set and that the represented companies continue to reflect value characteristics. Frank Russell Company ("Russell") is the source and owner of Russell Index data contained herein. Any further dissemination of the data is strictly prohibited. Russell is not responsible for any inaccuracy in this presentation. The composite create date is April 1997.

FIRM DEFINITION. Vaughan Nelson Investment Management ("Vaughan Nelson") is an equity, fixed-income and balanced portfolio investment manager. Vaughan Nelson is defined as an independent investment advisory firm and is affiliated with Natixis Investment Managers.

FEES. Small Capitalization Value Fee Schedule: 1.00% on the first \$25 million, .85% on the next \$25 million, .75% on the remainder.

OTHER NOTES. Performance results are presented before management fees. Results for the full historical period are time weighted. Accounts have been valued daily and portfolio returns have been weighted by using beginning-of-month market values plus daily weighted cash flow. The dispersion calculation is based on a dollar-weighted average of portfolios within the composite for the entire period. The dispersion percent of N/A indicates that the number of portfolios for the entire year were equal to five or fewer or periods of less than one year. The benchmark source is FactSet. The valuation source is Intercontinental Exchange (ICE) through Advent Software.

DISCLOSURES

BASIS OF PRESENTATION. The attached information and index performance has been developed internally and/or obtained from sources, which Vaughan Nelson believes to be reliable; however, Vaughan Nelson does not guarantee the accuracy, adequacy or completeness of such information, nor does it guarantee the appropriateness of any strategy referred to for any particular investor. This document is provided for informational purposes only and should not be construed as advice or a recommendation for purchase or sale of securities. Past performance is not indicative of future results. The strategy is managed by Chris Wallis and Stephen Davis from 12/31/18; Chris Wallis, Scott Weber, Dennis Alf and Chad Fargason from 9/30/13; and Chris Wallis and Scott Weber from 6/30/04.

COMPOSITE NOTES. The composite for each investment strategy has specific criteria in terms of minimum portfolio size, tax status, and discretion. Portfolios meeting the stated criteria are added to the composite as of the first full quarter of investment in that composite's style. Similarly, accounts are removed from the composite after the last full quarter of management under the composite style. A complete list and descriptions of composites is available upon request. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate.

CALCULATION METHODOLOGY. The composite performance results are time-weighted total returns net of commissions and transaction costs. Valuations and returns are expressed in U.S. dollars. Vaughan Nelson consistently values all portfolios each month on a trade date basis. Additional information regarding policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. No composite accounts hold foreign denominated securities. Net-of-fee returns are calculated utilizing the highest annual fee paid by a client in the strategy. This fee is divided by 12 and subtracted from the gross composite return on a monthly basis to calculate monthly net of fee returns. Quarterly and annual net-of-fee returns are calculated by geometrically linking these monthly returns.

COMPLIANT STATEMENT. Vaughan Nelson claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® Standards. Vaughan Nelson has been independently verified for the periods 12/31/97 through 12/31/18. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. The Small Capitalization Value composite has been examined for the periods 1/1/98 to 12/31/18. The verification and performance examination reports are available upon request.

Model year-end portfolio totals were as follows: 2018 - \$1.3 billion; 2017 - \$1.5 billion; 2016 - \$1.3 billion, 2015 - \$1.2 billion, 2014 - \$1.1 billion, 2013 - \$1.0 billion, 2012 - \$798 million, 2011 - \$791 million, 2010 - \$915 million, 2009 - \$933 million, 2008 - \$881 million.

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