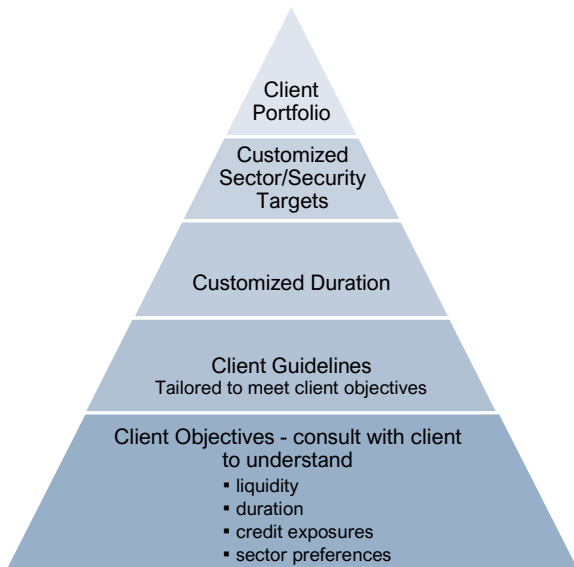


CUSTOMIZED DURATION STRATEGY

Vaughan Nelson's Customized Duration is designed to enable financial institutions, corporations and non-profit entities to build a customized fixed income portfolio of governments, agencies and/or investment grade fixed income securities to meet specific liquidity, yield, duration and sector targets as dictated by client guidelines. Each customized portfolio is constructed and actively managed by Vaughan Nelson's highly experienced team of fixed income portfolio managers.

Investment process



Four Tools to Add Value (utilized subject to client guidelines)

1. Security Selection

- Changing credit quality
- Structure
- Inefficient pricing

2. Duration/Yield Curve Positioning

- Inflation expectations
- Monetary policy
- Anticipating yield curve shifts

3. Sector Rotation

- Relative value among sectors
- Historical spread vs. Treasuries
- Economic cycle outlook

4. Opportunistic Trading Efficiencies

- Access to inventory of multiple brokers
- Strong trading relationships
- Electronic trading conducted only for Treasuries

Customized characteristics

Duration

- Targeted
- Minimum/maximum
- Manager discretion

Sectors (0% to 100%)

- Corporates
- Agencies
- Treasuries
- Mortgages

Quality (0% to 100%)

- AAA
- AA
- A
- BBB

Vaughan Nelson Investment Management

Bringing 50 years of equity and fixed income experience to foundations, universities, endowments, and corporations; the firm follows a disciplined, fundamental, bottom-up investment process.

Investment Team

Steve Henriksen Co-Director and Senior Portfolio Manager - Fixed Income Investments

- Began financial and investment career in 1982
- Joined Vaughan Nelson in 1994
- BA, Louisiana State University

Charles Ellis Senior Portfolio Manager

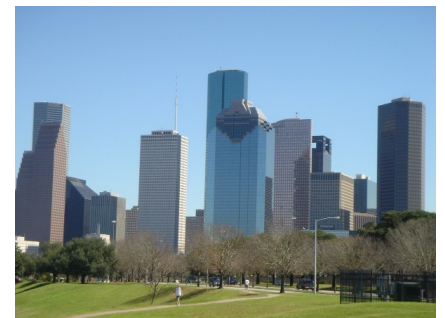
- Began investment career in 1975
- Joined Vaughan Nelson in 2003
- BBA, Texas Tech University

Blanca Garza Senior Portfolio Mana

- Began investment career in 1993
- Joined Vaughan Nelson in 1998
- MBA, University of St. Thomas; BA, University of Houston-University Park

Michael Hanna Co-Director and Senior Portfolio Manager - Fixed Income Investments

- Began investment career in 1998
- Joined Vaughan Nelson in 2005
- MBA, Rice University, 2005; BA, University of Texas, 1997



Vaughan Nelson Investment Management
600 Travis, Suite 3800
Houston, TX 77002
713.224.2545; 888.888.8676
www.vaughannelson.com

Customized Duration

3Q20 - Product Overview

Overview

Organization

- Founded in 1970
- \$12.4 billion under management*
- Based in Houston
- Domestic equity, international equity and fixed income strategies

* Number includes assets where Vaughan Nelson Investment Management does not have full unconditional trading authority. The assets consist of model portfolio relationships with third party platforms and totaled \$1.2 billion as of September 30, 2020.

Process

- Active management
- Fundamental research
- New idea generation
- Risk measurement

People

- 44 employees
- 18 investment professionals
 - 11 CFA® designations
 - 3 Ph.D.s

Representative list of institutional clients

Non-Profit

Board of Higher Education, United Methodist Church
Hamill Foundation
Houston Grand Opera
Methodist Hospital
Roman Catholic Diocese of Orange
Santa Barbara Museum of Art
Texas Medical Association
The Community Foundation of Louisville
Trull Foundation
University of Dallas
Wortham Foundation

Public

Austin Fire Fighters Relief and Retirement Fund
Cobb County Employees' Retirement System
Florida State Board of Administration
Gwinnett County Public Employees' Retirement System
Montana Board of Investments
Teacher Retirement System of Texas

Corporate

Baxter International
Bristol-Myers Squibb
Hess Corporation
Principal Global Investors
Stewart Title

It is not known whether the listed clients approve or disapprove of the advisor or the advisory services provided. This is a list of institutional clients whose investment management is a matter of public record, selected because it was believed that their names would be recognized by prospective clients, without regard to performance-based criteria.



600 Travis, Suite 3800
Houston, TX 77002-2928
Main: (713) 224-2545
Fax: (713) 247-9534
www.vaughannelson.com